

Checking every crack and crevice

Demystifying the Building and Pest Inspection Process

Building and pest inspections put you in control

When it comes to building and pest inspections, most people assume they are only relevant to purchasers who generally have them conducted as part of the pre-exchange process. But having your home inspected for structural and termite damage can be highly advantageous if you're thinking of selling also. Why? Because it gives you control over the selling and negotiation process. If no issues are found, you will have peace of mind knowing the purchaser won't be able to use any problems as a means to negotiate the price down. And if an issue is found, you can take action to resolve it before your home is listed for sale.

Forewarned is forearmed

We have spoken to many reputable building and pest inspectors to learn more about the process. What we discovered was that there is quite a bit of concern over the inspection process, particularly from sellers who fear that finding a problem could result in a deal breaker for their sale. But contrary to this, both building and pest inspectors have told us there is absolutely no need to panic, as everything is fixable. When it comes to structural or termite damage, ignorance is definitely not bliss. As they say, 'forewarned is forearmed.' In other words, knowing about any issues allows you to take control and have them fixed.

Hidden problems can only be identified by a licensed professional

Even if your property appears to be structurally sound and there is no visible indication that termites are present, there could be hidden problems lurking in the foundations, roof, plumbing or walls that only a professional can identify. And while many buyers will still insist on having their own pre-purchase building and pest inspections conducted, showing them the reports you have had prepared shows them you have nothing to hide about the condition of your property and gives them less ammunition to negotiate.

Delivering control, transparency and fixable solutions

At the end of the day, building and pest inspections aren't deal breakers. They deliver control, transparency and fixable solutions.

Call your local Starr Partners if you'd like a list of reputable licensed building & pest inspectors in your area.

There is no problem too small. Just ask Starr Partners!

